



FIS TREASURY PARTNER PROGRAM



Partnering with FIS

Program background and objectives

FIS is excited to offer this Treasury Partner Program, recognizing the opportunity to strengthen the relationships FIS has with consultancies and treasury technology providers, to the mutual benefit of our clients.

Objectives of the program include the following:

- Improve FIS solution education within consultancies, helping consultancies to be more effective as they advise mutual clients of solution capabilities during system selections and implementations.
- Provide solution training and certification as desired by consultancies to improve solution delivery.
- Onboard resellers for FIS® Treasury and Risk Manager - Integrity Edition (formerly Integrity SaaS) who are interested in accelerating their own business growth in cooperation with FIS.

Growing your business with ours

By joining the FIS strategic partner community, your business will have the opportunity to grow with ours. Education, training and access to FIS solutions will allow your business to grow through jointly managed professional services engagements, including implementations and system optimizations, managed services offerings using FIS solutions, and reselling/white-label opportunities. Additionally, access to our mutual clients will allow for simplified referrals for non-system-related engagements, such as banking rationalizations, treasury technology road maps, gap analysis/best practices reviews, and more.

Better serving your clients

Your clients are relying on you for comprehensive treasury advisory, services and solutions. By partnering with FIS, you'll gain access to the latest in FIS market research and solution development information, improving the quality of consulting services to our mutual clients through greater, higher quality information access. Additionally, your team will have the opportunity to work in conjunction with FIS product leadership in the introduction of new, valuable thought leadership and marketing content. The FIS partnership will enhance your collective customer journey and experience, helping to support your own business growth.

Strengthening your brand

The FIS partnership will strengthen your brand in the treasury marketplace. FIS is the largest global provider dedicated to corporate, banking and payments technologies. Our experience and brand strength has been gained over a period of 50 years in financial services, and 30 years in treasury – longer than any other treasury technology provider. That experience is reflected in the satisfaction of our current clients and awards we've received over the years related to product, service and client commitment. Many other treasury technology providers, by contrast, are very small, privately or private equity-owned organizations.



SPOTLIGHT ON AWARDS AND RECOGNITION



Treasury and Risk Manager - Integrity Edition awards

- Best overall Treasury Management System by Treasury Management International Magazine (TMI)
- Best Global Treasury Management Software by Global Finance



Treasury and Risk Manager - Integrity Edition recognition

- Leader in IDC MarketScape Cloud-Based Treasury Management System Vendor Assessment



Treasury and Risk Manager - Integrity Edition customer awards

- Endemol Shine, in cooperation with Zanders, received a Global Finance Award for Global Best Corporate Implementation of a Treasury Management Systems Program

About Treasury and Risk Manager - Integrity Edition

Treasury and Risk Manager - Integrity Edition is the primary solution offered through our partner program. It delivers a full service, modern SaaS platform which allows FIS to provide market-leading treasury, risk and payments processing functionality, linked to a very high service level, into the corporate treasury market via direct and indirect, partnership and white-label, selling approach. As a testament to the strength of our product, we have won a variety of Treasury Management International (TMI) and Global Finance awards for over 10 consecutive years, including best overall treasury technology provider, solution innovation, cash management and payments. Treasury and Risk Manager - Integrity Edition is among the fastest-growing solutions in the FIS corporate liquidity solutions portfolio.

FIS corporate liquidity solutions

FIS is the **only vendor** providing **end-to-end solutions** for receivables, payments, treasury and bank connectivity

<p>ACCOUNTS RECEIVABLE</p> <p>FIS® Integrated Receivables</p>	<p>ACCOUNTS PAYABLE</p> <p>FIS® Integrated Payables</p>	<p>RECONCILIATION</p> <p>FIS® Data Integrity Manager (formerly Intellimatch)</p>
<p>TREASURY MANAGEMENT</p> <p>FIS® Treasury and Risk Manager - Integrity Edition (formerly Integrity SaaS)</p> <p>FIS® Treasury and Risk Manager - Quantum Edition (formerly Quantum)</p>	<p>ENTERPRISE PAYMENTS</p> <p>FIS® Payment Hub - Quantum Edition (formerly Trax)</p>	<p>MANAGED BANK CONNECTIVITY</p> <p>FIS® Swift Services (formerly Managed Bank Connectivity)</p>

Program structure

FIS Partner Program has four partner level options, described below. All partner levels are available for Treasury and Risk Manager - Integrity Edition. At this time, Treasury and Risk Manager - Quantum Edition and Payment Hub - Quantum Edition are offering only a knowledge-level partnership. However, we are open to exploring customized solution partner opportunities for mutual clients utilizing those solutions.

Partner type	Partner level description	Partner level benefits
Knowledge partner	Standardized communication with exclusive release updates, strategy and growth news, and more – for flagship treasury and payments solutions	No-cost, no-effort access to confidential FIS development highlights, improving the quality of consulting services to clients through greater FIS solution knowledge.
Solution partner	Solution certification training program allows for consultancies to remarket advanced product knowledge to clients, endorsed by FIS. Opportunistic servicing engagements.	Exclusivity: FIS will only support configuration performed by certified consultancies. Remarketing: Remarketable certification using FIS remarketing template, which FIS will jointly market and socialize.
Treasury-as-a-service partner	Ability for consultancies to use the solution as a primary system to manage client treasury functions, including solution certification and sandbox. FIS joint marketing and publicity for SaaS agreements.	Ability to offer comprehensive treasury as a service solution to clients, adding value to these service offerings through the use of state-of-the-art treasury technology.
Reseller partner	Revenue share reselling agreements, generally for developing countries and markets. Resellers receive solution training and access, joint marketing/publicity, and full support from FIS professional, technical and customer service teams.	Opportunity to expand consultancy business through the direct sales of treasury technology to clients, without the additional costs of technology development, support and maintenance. Partners will have exclusive access to certain geographic and mid-market segments of the market, ensuring a sizable opportunity for growth.


Program enrollment

Enrollment is simple. Contact our FIS Channel organization at FIS.Channel@fisglobal.com for more information.

About FIS

FIS is a leading provider of technology solutions for merchants, banks and capital markets firms globally. Our employees are dedicated to advancing the way the world pays, banks and invests by applying our scale, deep expertise and data-driven insights. We help our clients use technology in innovative ways to solve business-critical challenges and deliver superior experiences for their customers. Headquartered in Jacksonville, Florida, FIS is a Fortune 500® company and is a member of Standard & Poor’s 500® Index.

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